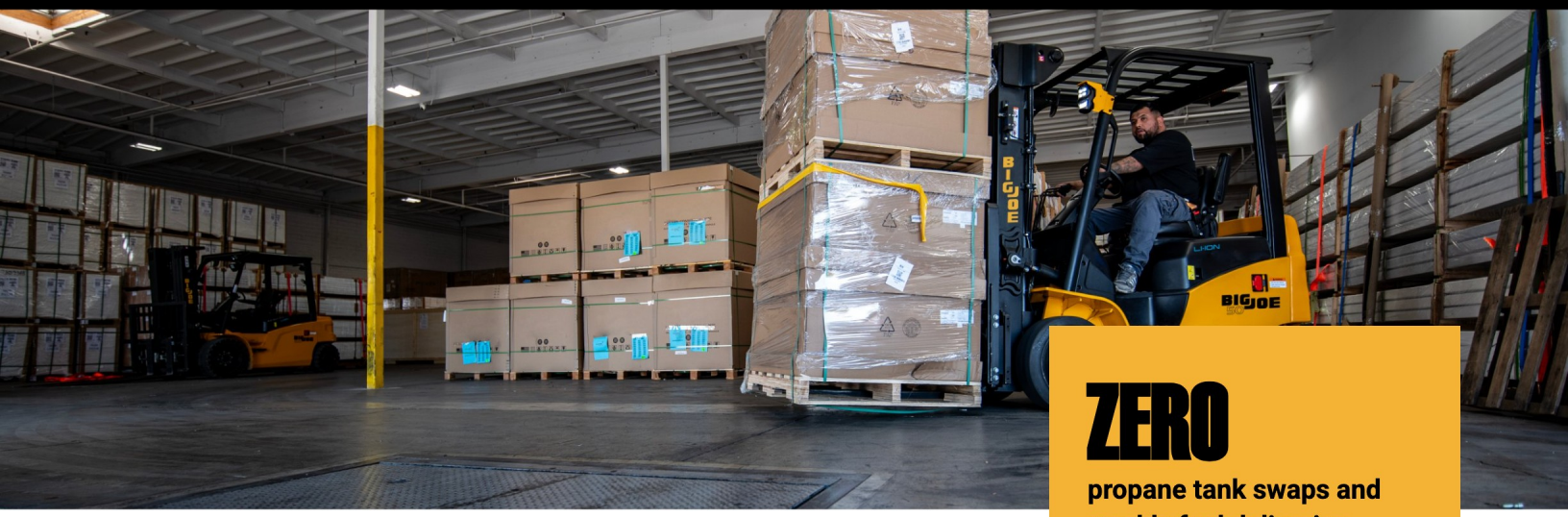
LEGACY DRAYAGE INC. · LONG BEACH, CALIF.

HOW LEGACY DRAYAGE LEFT PROPANE BEHIND

A California drayage operation replaced its propane forklifts with the integrated lithium-ion Big Joe LPE100S. Downtime dropped, costs came down, and the floor got quieter.



ZERO
propane tank swaps and weekly fuel deliveries

INDUSTRY
Drayage and containerized freight

EQUIPMENT
Big Joe LPE100S

DEALER
Big Joe Lift Trucks - California

THE CHALLENGE

Containers arrive fast and schedules change by the hour. Propane deliveries came three times a week. Operators stopped several times per shift to swap tanks, breakdowns were common, and noise and fumes made it hard to talk on the floor.

"We constantly have to change out propane tanks, a lot of downtime, and machines break down more often. It is a lot more maintenance."
Joe Balbuena, Chief Logistics Officer

THE SOLUTION

Big Joe Lift Trucks - California evaluated Legacy's containers on site, matched the 10,000 lb. LPE100S to the job, and handled onboarding and operator training.

"They needed a product that can move heavy loads but can also fit inside a shipping container."
Matthew Kelley, Account Manager, Big Joe Lift Trucks - California

WHAT CHANGED ON THE FLOOR

No more tank swaps
Operators stay on task, and the three weekly propane deliveries are gone.

Steady power all shift
Integrated lithium-ion doesn't fade as the battery runs down.

Fewer breakdowns
Less maintenance, less time waiting on repairs, more time moving freight.

Lower operating costs
Balbuena described the month-to-month savings as "humongous."

A quieter, cleaner building
No exhaust and no fuel handling indoors. Operators can hear each other.

Power for heavy, mixed loads
The LPE100S handles Legacy's varied containerized freight with room to spare.

> "It's very quick on acceleration, gets around, it can handle the weight. I mean, all around, it's perfect."
>
> **BRIAN VELASQUEZ, FORKLIFT OPERATOR, LEGACY DRAYAGE INC.**

THE TRUCK: BIG JOE LPE100S

Capacity	10,000 lb.
Power	55.2 kWh integrated lithium-ion battery
Replaces	LPG and diesel forklifts
Standard	Integral sideshift, touchscreen display with Bluetooth diagnostics, Big Joe Pulse telematics with 5-year coverage

STILL RUNNING PROPANE OR DIESEL?

See what the switch could save your operation, then see the LPE100S at work in your own facility.

SCHEDULE A DEMO

Find your dealer: bigjoeforklifts.com/dealer-locator
ROI calculator: bigjoeforklifts.com/resources/roi