



CASE STUDY

Kay Automotive Graphics selects Octave Reliance to automate document control



Key facts:

Company: Kay Automotive Graphics

Industry: Automotive

Country: United States, Mexico and United Kingdom

Octave products used: Reliance (*ETQ Reliance*)

Key benefits:

- Automated document control and approval processes across four global plants
- Passed third-party and OEM audits with ease
- Integrated seamlessly with existing ERP system

Kay Automotive Graphics has maintained a position of leadership in the creation and supply of distinctive high-quality automotive trim for the past 40 years. It's the largest producer of Original Equipment Manufacturer (OEM) graphics in the world and has produced over 500 million parts to date.

Kay Automotive Graphics realized they needed a Document Control System that was accessible to all departments, to initiate and manage processes and procedures. With 500 employees in four different plants located in Michigan, Mexico and Wales (UK) the company has more than 200,000 square feet in manufacturing space. A cost-effective solution that would be easy to use and maintain was necessary.

Octave Reliance (formerly ETQ Reliance) aligned with Kay Automotive Graphics' already implemented IT infrastructure and allowed users to share information with the Enterprise Resource Planning (ERP) system that was already in place. The implementation process of Octave went as expected. It was very important for Kay

Automotive Graphics to use Octave's resources for implementation and have a support contract in place.

Kay Automotive Graphics uses Octave to overcome business challenges — for example, preliminary Purchasing Requisitions, Paid Time Off (PTO) scheduling and any processes that require documented sign-off and routing like new equipment purchases, maintenance requests, expense reports and more.

Reaping the benefits

Octave has advanced Kay Automotive Graphics in more than one area. Users particularly like the many views, reporting capabilities and the potential ability to seamlessly integrate with the ERP system without complications.

Working with Octave has resulted in a very robust Document Control System. Kay Automotive Graphics is subject to third-party audits for its industry, as well as OEM audits, and Octave's software enables passing grades with ease. It has also allowed the company to have very good tracking with Corrective Action, Incidents, Environmental and Program Management modules.

Quality journey



**Automate
approval process**



**Automate
approval process**



**Passing audits
with ease**

Looking forward

Kay Automotive Graphics has a long-term strategy in mind for its Quality and Compliance system — Octave fits into these plans as it allows users to streamline processes with the ability to integrate with other business systems, such as supplier development, share lessons learned between global facilities and mobility for global sales groups. This helps to cascade information faster to team members internally.

Kay Automotive Graphics considers Octave to have a very strong user community that allows for collaboration between peers as well as a strong development team that keeps up to date with current industry changes to ensure overall longevity in the market.

focus on the development, design and manufacture of automotive trim products while remaining committed to providing excellence in quality, environmental compliance, value and responsiveness to our customers. Kay's current product lines include Decals, Flexible Ornamentation, Sill Protectors, Bumper Protectors, Gravel & Abrasion Protective Films, Retro Reflectives, Kayguard Transit Film and Functional Films.

Kay employs a team of 500 in four plants located in Michigan, Mexico and Wales (UK). These three locations, comprising of over 200,000 sq. ft in manufacturing space, work together as a global team to provide world-class excellence in design, engineering, creative graphics and prototype services our customers have come to rely on.

About Kay Automotive

During the past 40 years, Kay Automotive Graphics has maintained a position of leadership in the creation and supply of distinctive high-quality automotive trim. Today we are the largest producer of OEM graphics in the world and have produced over 500 million parts to date. Our corporate mission includes a strategic

About Octave

Octave is a leader in enterprise software, turning data into decisive action and intelligence into your edge. Our software solves for and simplifies complexity, from the design and build to operations and protection of people, property and assets – for any scope, at any scale. For decades, we've partnered with customers to sharpen performance, elevate efficiency and amplify results. From factory floors to entire cities, our solutions are tuned to scale up what's possible from day one onward.

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